



Resume of
Sumon Deb
Email: sumon007bibm@gmail.com
Cell: 01819-832614

Mailing Address:

Sumon Deb

FAVP & Branch Manager

ONE Bank PLC

Anderkilla Branch, Chattogram.

Mobile: **01708-131494**

❖ **Career Objective:** To reach the highest peak of banking career through earning comprehensive knowledge & skill about Trade Finance Operations, General Banking Operations, Credit Operations and other ancillary services.

- Highest Professional Degree: **MBM (Master in Bank Management)**
- Institution : **BIBM (Bangladesh Institute of Bank Management)**

❖ **Job Experience in Brief:** 15 Years 01 month

❖ **Job Experience details:**

❖ **Present:** FAVP & Branch Manager, ONE Bank PLC, Anderkilla Branch, Chattogram from 23.02.2022 to till now.

Key Responsibilities:

- Solicitation of business, ensuring customer service & effective supervision of the branch, optimizing P&L and Balance Sheet performance, compliance of regulatory bodies and audit recommendations.

Achievements:

- At the time of joining (23.02.2022), NPL amount of Anderkilla Branch was 63.23%. At the End of Year 2023 & 2024, NPL amount was 19.06% & 12.03% respectively.
- Achieved profit Target 104% in 2023 and 112% in 2024 whereas Anderkilla Branch was a loss branch since 2020.
- After the joining (23.02.2022), total deposit was increased by 10.73%, 13.04% and 18.30% consecutively from 2022 to 2024.
- Achieved 242% of Current account target in 2023 & 120% in 2024 and 151% of Scheme account target in 2023 & 125% in 2024. Achieved 125% of Credit card target in 2023 and 110% in 2024.
- Accomplished 825% of Bank Guarantee target in 2023 & 510% in 2024.

❖ **Previous:**

1. BRAC Bank PLC: (17.02.2016 to 22.02.2022)

Branch Operation Manager: Jubilee Road Branch, Chittagong (17.02.'16-15.10.'17)

Branch Manager: Sheikh Mujib Road Branch, Agrabad, Chattogram (04.01.'21 to 22.02.'22), Bandartila Branch, Chattogram (16.10.'17 to 03.01.'21).

Key Responsibilities:

- Initiating & implementing the business development activities by leading the people of branch.
- Developing new market & customer segment in the vicinity develop strong market intelligence.
- Lead a customer driven organization by creating plans that support the branch banking concept.
- Ensure high quality of service and maintain the highest levels of customer satisfaction

- Ensures high synergy levels amongst the staff members in relationship management, customer service and support services by initiating team building activities.
- Sound in branch operation & compliance issues, generating all necessary documents & reports for national bank & facing internal & external audit & representing branch activities to top management.

Achievements:

Year	Performance Appraisal	Remarks
2016	3B	Good
2017	2B	Very Good
2018	1B	Outstanding
2019	1B	Outstanding
2020	2B	Very Good

2. UCBL (07.02.'10 to16.02.'16): I have joined in **United Commercial Bank Limited** on 07.02.2010 as a **Management Trainee**. I have worked at Head office and Branch. I have experienced to work in CRM, General Banking, Credit and Trade Finance etc. Around 6 years' experience in UCBL, most of the time I was the **Credit In- Charge in the Branch**.

❖ **Other Achievements:**

- Passed **DAIBB** in December 2013 (Banking Diploma Part-II).
- Completed **foundation** Level of CMA (got the highest mark in the Quantitative Techniques) from ICMAB.
- Passed Survey from Bangladesh Technical Education Board (January – June ,2014) obtaining A+
- Completed **L L B** from BGC Trust University (in 2015)
- Received Idea Guru Certificate from BRAC Bank MD in 2019 for the best Idea.

❖ **Membership:**

- Lifetime Member, Bankers Club Chattogram
- Lifetime Member, Bankers' Welfare Association Bangladesh (BWAB)
- Advisor, Nazrul Adrasha Shangho, Fatickchari, Chattogram
- Member, Chattogram Photographic Society, Chattogram

❖ **Educational Details:**

Examination	Institution	Board/University	Division/CGPA	Passing Year
MBM	BIBM	National University	3.43(4.00)	2009
M. Sc. (Math)	Chittagong College	National University	2 nd Class	2003
B. Sc.	Nazirhat College	National University	2 nd Division	2000
H. S. C.	Govnt.Hazi Md. Mohsin College	Chattogram Board	2 nd Division	1998
S. S. C.	Daulatpur A. B. C. High School	Comilla Board	1 st Division*	1995

❖ **Mentionable Training Details:**

SL No	Course Title - attended	Duration / date	Training provider
01	Foundation Training Course	07.05.2012-31.05.2012	UCB, LDC, Head office
02	Cross Functional Training (on International Trade Finance)	15.04.2013-20.04.2013	LDC(UCB) Kadamtali Branch
03	Foreign Trade and Foreign Exchange (Level-I)"	09.02.2014-13.02.2014	LDC(UCB), Head office

04	Credit Level -I	07.09.2014-11.09.2014	LDC(UCB), Head office
05	Orientation and Basics of Banking	01.03.2016 -27.03.2016	BRAC Bank , Head office, Dhaka
06	Management Seminar for Banking Industry in Bangladesh (X546)	31.10.2016 - 04.11.2016	HIDA, Tokyo , Japan
07	Branch Manager Development Program (Batch 1/2018)	30.06.2018- 02.08.2018	BRAC Bank (Head Office, Dhaka)

❖ **Personal Details:**

Father's Name	Gopal Chandra Deb
Mother's Name	Sakhi Deb
Marital Status	Married
Spouse Name	Tamalika Indu
Children	One Son (Sharthak Shovan)
Permanent Address	Khatra Mohajon Bari, Baraiyerhat, Nazirhat Pourashava, ward no-04, Vill:-Doulatur, P.O:- Nazirhat-4353, P.S:- Fatickchari, Chattogram.
Present Address	Akther Building (1st Floor), Flat No-C2, B. Nag Lane, Goshaildanga, P.S: Bandar, Chittagong-4100.
Date of Birth	01.11.1980
Nationality	Bangladeshi
NID No	1513338201003
Birth Certificate No	19801513338001171
Passport No	A02193828 (Expiry 05.11.2031)
ETIN	167894868554
Driving License No	CG00466109CL0001
Blood Group	O Positive
Weight	63 Kg
Height	169 CM/ 5 feet 6.5 inches
Hobby	Sports, Reading Books, Traveling, Watching Movies etc.

❖ **References:**

Mr. Dr. Toufic Ahmed Choudhury Professor EX-Director General BIBM, Mirpur-2, Dhaka Cell : 01712-857971	Mr. S. M. Sarwar Kamal Deputy Secretary Chief Revenue Officer Chattogram City Corporation Cell: 01711-874187
---	---



(Sumon Deb)